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DETROIT POST
DEDICATED TO THE NATIONAL DEFENSE

THE SOCIETY OF AMERICAN MILITARY ENGINEERS
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DIRECTORS
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APRIL 2005 LUNCHEON

TOPIC: Overview of Detroit District Projects (Earn 1 Professional Development Hour)

Major Malaikal, U.S. Army Corps of Engineers, will provide an overview of the Detroit District and some of the initiatives/projects the District is currently working on, and also discuss some potential future work (dredging, construction, studies) that we anticipate contracting out.

SPEAKER: Major Jan C. Malaikal

DATE: April 13, 2005

TIME: 11:30 a.m. until 1:00 p.m.

PLACE: Detroit Club, 712 Cass Ave., Detroit, MI

MENU: Roasted Chicken – Roasted chicken topped with a brandy and wild mushroom cream sauce served with rice and chef's vegetable, baked house rolls and butter, regular and decaffeinated coffee, and assorted teas.

PRICE: \$20

RESERVATIONS: Send an e-mail to Pam.Horner@usace.army.mil by noon on April 11, 2005

BOARD OF DIRECTORS MEETING: The Board of Directors Meeting will be held prior to the luncheon meeting at 10:30 a.m., at the Detroit Club.

SUSTAINING MEMBERS

Altech Environmental Services
DLZ Michigan, Inc
Gourdie/Fraser & Assoc.
Limno-Tech, Inc.
Materials Testing Consultants
Patrick Engineering
Stanley Consultants
Trace Analytical Laboratory
Wilcox Associates, Inc.

ARCADIS
Duro-Last Roofing, Inc.
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Luedtke Engineering Co.
Montgomery Watson Harza
PEER Consultants, PC
STS Consultants, Ltd.
URS Corporation
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Barr Engineering Co.
Earth Tech, Inc.
Inter-Fluve. Inc.
MACTEC
NTH Consultants, Ltd.
Rowe Incorporated
Testing Engr & Consultants
Wade-Trim

Capitol Consultants, Inc
Environmental Consulting & Tech
Lakeshore Eng Services
Malcolm Pirnie Inc.
PA Consulting, Inc.
SAIC
TetraTech MPS
WESTON Solutions, Inc.

DETROIT POST S.A.M.E. NEWSLETTER
APRIL 2005

DETROIT POST WEB-SITE: Information about the Detroit Post S.A.M.E., including monthly newsletters, are available on our web site: <http://posts.same.org/detroit>. You can find out details about our upcoming meetings. Please pass this site on to your fellow members, potential members, and interested visitors. **IMPORTANT:** Please update your e-mail addresses at the SAME web page under membership information. The membership lists from the National office are used for monthly e-mailing. Also, if you have obtained an e-mail address, please update your membership information as it will save the Post postage.

GOLF ANNOUNCEMENT: The Young Member Committee is pleased to announce they will be sponsoring a Fundraiser Golf Outing on Wednesday, August 3, 2005 at the Fox Creek Golf Course in Livonia. The event will be similar to last year in that hole sponsorship will be offered for Sustaining Members (and any other interested parties). In addition, the goal is to have each Sustaining Member provide one team for the golf outing and have as many Post members participate in the outing as possible. The purpose of the fundraiser is to support the annual scholarships (which total \$4,500). We are requesting participation from every member and member firm for your support in this exciting event. Please look for future announcements with more details and be ready to support the Detroit Post Scholarship Fund.

BOARD OF DIRECTORS: A copy of the proposed By-Laws was posted on our web site for your member review. See our web site for the draft by-laws: <http://posts.same.org/detroit>. A vote will be held at the April meeting to approve and adopt the new Bylaws.

LOCAL ELECTION: The Nominating Committee prepared a Slate of Officers and Directors for the Post's 2005-2006 Session, please see the attached ballot. The ballot will be voted on at the May luncheon meeting.

SMALL BUSINESS WORKSHOP: Join hundreds of the small business leaders, representatives of the federal government small business organizations, and key state and federal government leaders on May 25, 2005 at the VisTaTech Center at Schoolcraft College in Livonia, MI for our 2nd Annual U.S. Army Corps Engineers/Society of American Military Engineer/Small Business Administration - sponsored Business Conference. This conference will be a wonderful opportunity to grow your business, share lessons learned, develop new relationships, and add some new tools to your organizational toolkit. The link to register for the workshop is <http://www.paconsultinginc.com/sbconference.php>

VOLUNTEER OPPORTUNITY – MATHCOUNTS: MATHCOUNTS have announced their call for volunteers for their National Competition. This is the first call for volunteers to help with the MATHCOUNTS National Competition May 5 - 7, 2005. This year's competition is hosted by General Motors and will be held at the Marriott Detroit, Renaissance Center, Detroit, MI, 48243. As you may know, MATHCOUNTS is a national mathematics enrichment program that strives to make achievement in mathematics a reality for hundreds of thousands of middle school students. Once again, 228 students from all 50 states, U.S. territories and State Department and Department of Defense schools will compete for the honors of becoming the country's top team and individual math champions. It is through the valuable support of

volunteers that this competition will truly be a success. Come help make this year's event spectacular and see these marvelous Mathletes® in action!

MATHCOUNTS continues to enjoy its partnership with SAME and would like to extend a great volunteer opportunity to SAME members, particularly those in Michigan. We need volunteers to ensure this year's competition is a success. Volunteers are needed for the scoring room, registration assistance, the Countdown Round, hotel greeters/guides, as well as greeters at Detroit airport. Please visit the web site for the registration form to volunteer, <http://posts.same.org/detroit> under Mathcounts. Should you or any SAME member wish to volunteer, please complete the form and return it via fax or mail by April 4. An announcement email is also attached that can be forwarded to members explaining the importance of volunteers.

If you have further questions, please contact Megan Balkovic with MATHCOUNTS by phone, 703-684-2889, or email, mbalkovic@mathcounts.org.

WELSH SCHOLARSHIP: The Scholarship Committee has made contact with several universities for both the ROTC and Civilian award nomination. Selection of the winners will be made and the scholarships will be awarded at the April meeting.

PROFESSIONAL DEVELOPMENT: The Detroit Post offers Professional Development Hour (PDH) credits for attendance at designated SAME events. The Professional Development Committee will maintain records and track PDH credits earned by attendees at Post events. At the end of the program year, credits will be documented and provided to attendees. If you have any questions, feel free to contact any of the committee members: Joseph Kubinski (313) 226-2212, or by e-mail at Joseph.C.Kubinski@usace.army.mil.

YOUNG MEMBERS: President's note: It is hard to believe that the year has almost passed and my term is quickly coming to a close. We have accomplished a lot this year and have had excellent meetings including the director of MDOT, the Great Lakes Legacy Act Panel and soon our Small Business Workshop to name a few. These are not small undertakings and require significant time and dedication on the part of the members who arrange them. We are also fortunate to have exceptional participation and support by our young members and I thank them. Now it is our turn to support you. You are the future of this post and we want you to grow with this post and bring in other young members. I would like to hear from you on how the post can assist you on your career development. Are there specific programs you would like to see, training or educational opportunities, young member only functions, evening meetings, mentoring programs or whatever you would like to get out of your membership in the post. Please talk to me at the next meeting or email me at: Larry.Pawlus@us.army.mil or contact Patti Novak the young member representative on the Board of Directors.

AFFILIATE SOCIETY: See the following announcement sponsored by the Engineering Society of Detroit:

Rainmaking Event - Improve Your Firm's Bottom Line
DATE: April 7, 2005

The Engineering Society of Detroit and the Society for Marketing Professional Services invites you to join us for the event of the year as we learn from two nationally-recognized organizations on how to get in front of the client YOU want, and how to WIN more work from them!

Designed for every professional involved in the client development process - attendees will include industry leaders, Presidents & CEO's, Principals, Marketing & Business Development Specialists, Engineers & Architects, Contractors & Construction Managers!

Don't miss out on your chance to get ahead of the competition!

In an intense, 4-hour training session, Gerry Weinberg & Associates (www.gerryweinberg.com) will demonstrate how to improve your business development process, make better go / no-go decisions, and collect key information about your clients to help you win.

Then, Allan S. Boress (www.allanboress.com) will provide a motivating lunch keynote address on Best Management Practices from the nation's top Rainmakers - giving you a systematic approach to improving your personal marketing plan. Allan is the author of eight books, including I Hate Selling, which will be provided free to all lunch attendees.

DATE: April 7, 2005

Morning Session: Registration Begins at 7:30 a.m. Event 8:00 a.m. - 12:00 p.m.

Afternoon Session: Registration Begins at 12:00 p.m. Event 12:30 p.m. - 2:00 p.m.

LOCATION: Laurel Manor Conference Center - 39000 Schoolcraft Road, Livonia, Michigan 48150

Full Session Cost: Members: \$150, Nonmembers: \$175 Morning Session Cost: Members: \$100, Nonmembers: \$125 (Includes Continental Breakfast and Coffee Break Session) Afternoon Session Cost: Members and Nonmembers: \$50 (Includes Lunch and Book, I Hate Selling - \$30 Value!)

Please register for this event by April 1, 2005 (reservations made after this date will be charged a \$25 late fee) to make your reservation contact Sandy Alford at Spalding DeDecker Associates, Inc. at salford@spaldingdedecker.com or call (313) 967-4700.

AIA and CPSM Continued Education Credit is Available.

Perspectives from Space: Breakfast with Colonel Jack Lousma ▲

Wednesday, April 20, 2005

Tapestry Banquets, Southfield, MI

7:30 a.m.

Treat yourself to a delicious breakfast at Tapestry while you enjoy Astronaut Jack Lousma recount his extraordinary exploits in space. Lousma, a native of Grand Rapids, will discuss the supportive roles he filled aboard Apollo 9 and 10, as well as the near-tragic flight of Apollo 13. He'll also talk about his current professional experiences and involvement in several high-tech businesses.

Join ESD members and well-deserving students from local schools for this memorable, unique experience.

Cost: \$30 for ESD members; \$45 for nonmembers.

For more information, contact: Jill Bracher, 248-353-0735, ext. 4115; jbracher@esd.org.

Web: <http://www.esd.org/2005JackLousma.htm>

Celebrate *Future City Day*—Receive ESD Member Savings! ▲

April 23, 2005

CompUSA locations: Bloomfield Hills, 2063 S. Telegraph Rd.; Dearborn/Detroit, 18440 Ford Rd.; Troy, 637 John R. Rd.
10:30 a.m.–2:00 p.m.

Have you or your kids ever imagined what cities of the future will look like? Imagine being able to see models of these cities now.

You can!...at *Future City Day*, a program being hosted by ESD and CompUSA at three CompUSA locations: Bloomfield Hills, Dearborn/Detroit, and Troy.

Future City is a national competition for 7th- and 8th-grade students designed to foster an interest in math, science and engineering. Students from metro Detroit schools who competed in the ESD Michigan Regional *Future City* Competition will be on hand to present their award-winning designs.

Attend this program and take advantage of our benefit savings program—receive the same discount as large commercial clients!

- Computers and hardware at cost plus 8%
- Software at cost plus 10%
- Accessories at cost plus 15%

Spend an exciting afternoon with your kids. Spark their imagination. Learn about this challenging competition. Make an investment in *your* future.

For more information, contact: Ron Smith, 248-353-0735, ext. 4148; rsmith@esd.org.



Rebuilding New York City ▲

Thursday, May 19, 2005

Detroit Golf Club

Learn about the progress that has been made and the steps being taken to revitalize Lower Manhattan.

At this lunch program, representatives of March USA, Inc., will share their expertise, discuss the firm's involvement in all phases of the rebuilding process and address such topics as:

- The "Freedom Tower," a 1,776-foot office-building spire and "Reflecting Absence" memorial that will feature an underground museum of artifacts from the Sept. 11 attacks and a cultural center; and
- The World Trade Center Transportation Hub of the Port Authority of New York and New Jersey that will be designed to include a permanent PATH terminal and will provide pedestrian connections to link ferry and subway lines across the downtown area.

March USA, Inc. is a risk management consulting firm has been working with the demolition, environmental and engineering teams since 9-11 to provide insurance solutions.

Cost: \$40 ESD members; \$55 nonmembers

For more information, contact: Jill Bracher, 248-353-0735, ext. 4115; jbracher@esd.org.

Web: <http://www.esd.org/2005RebuildingNYC.htm>.

SPEAKER BIO: Major Jan C. Malaikal graduated from the United States Military Academy in 1991 with a B.S. in Civil Engineering. Upon completion of the Engineer Officer Basic Course at Ft. Leonard Wood, Missouri, she served as a Platoon Leader and Company Executive Officer with the 43rd Engineer Battalion (Combat) (Heavy) at Ft. Benning, Georgia and as a Civil Engineer for the 36th Engineer Group, also at Ft. Benning. Following the Engineer Officer

Advanced Course at Ft. Leonard Wood, Missouri, she completed an M.S. in Engineering Management from University of Missouri-Rolla and then served as Company Commander for Bravo Company, 577th Engineer Battalion at Ft. Leonard Wood.

Following company command, Major Malaikal served in various assignments to include: Deputy Base Civil Engineer for the Defense Threat Reduction Agency at Johnston Atoll; Project Engineer in the New England District, U.S. Army Corps of Engineers; Active Component-Reserve Component advisor with 2-310th Regiment, 3rd Brigade, 78th Readiness Division at Devens, Massachusetts. Most recently Major Malaikal attended the Naval War College, College of Command and Staff, at Newport, Rhode Island and earned an M.A. in National Security and Strategic Studies.

Major Malaikal has two sons, Anderson and Spencer, and is married to Matthew Malaikal of Rhode Island.

SUSTAINING MEMBER NEWS

REQUEST FOR ASSISTANCE: The Detroit Post is hosting another Small Business Conference in May 2005. This is an opportunity for large businesses to mentor or partner with small businesses. Look for details and sponsoring opportunities in upcoming announcements.

LUNCHEON SPONSORS: The Detroit Post is requesting Sustaining Member firms volunteer to sponsor our monthly luncheons to cover costs for room/equipment charges at our meeting facilities. These room charges are \$200 and are not covered by the meal prices at the luncheons. Any firm interested in the opportunity to sponsor our monthly luncheons, please contact Pamela Lemme, Chairperson, Sustaining Member Committee at (313) 989-2535. The sponsoring firm is allowed a 5 minutes presentation on their firm's capability at the luncheon.

SLATE OF NOMINEES FOR THE DETROIT POST 2005-2006 SESSION

A formal election will be conducted at the May 11, 2005, general meeting. Those wishing to vote, but not attending the meeting, can indicate their choice on this form and mail it for inclusion in the official Post poll. This should be mailed to the Post Secretary by May 7, 2005.

SLATE OF NOMINEES

OFFICER POSITIONS (1 year terms)

POSITION	NAME	AFFILIATION	VOTE (check)
President	LTC Don Lauzon	Corps of Engineers	[]
1st Vice-President	Matt Rathsack	Tetra Tech MPS	[]
2nd Vice-President	Connie Boris		[]
Secretary	Pam Horner	Corps of Engineers	[]
Treasurer	Carl Woodruff	Corps of Engineers	[]

WRITE-IN(s)

(1) _____ []
]
 (2) _____ []
]

DIRECTORS (2 positions open - 3 year terms)

POSITION	NAME	AFFILIATION	VOTE (check two)
Director	Diane Peck	Lakeshore Engineering Services	[]
Director	Joseph Wanielista	DLZ	[]
Director	Scott Parker	Environmental Consulting & Technology	[]

WRITE-IN(s)

(1) _____ []
 (2) _____ []