

URS

Overview

Sam Artis, CPCM
Small Business Liaison Officer



Washington Division

URS Washington Division Heritage Companies



URS Today



Washington Division

- Among the World's Leading Engineering and Construction Services Firms
- Approximately 56,000 Employees in More Than 30 Countries
- A Network of Offices in Key Cities Around the World
- Operates Through Three Divisions: the URS Division, the EG&G Division and the Washington Division
- Fully Integrated Services Supporting Full Project Life Cycle
 - Serves Federal, State and Local Government Agencies, and Multinational Fortune 500 Companies
 - Leader in Infrastructure, Facilities Management and Environmental Engineering
 - First Tier Federal Contractor for Technical Operations & Maintenance and Outsourcing Services

Comprehensive Service Offering

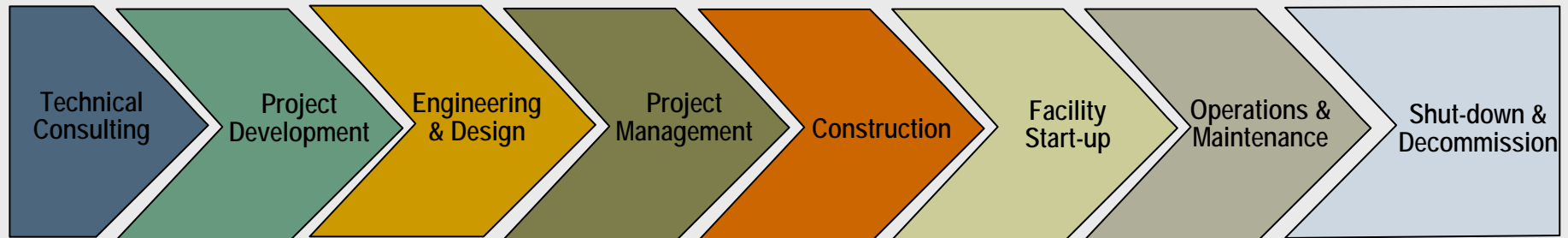


Washington Division

Power



Federal



Industrial & Commercial



Infrastructure



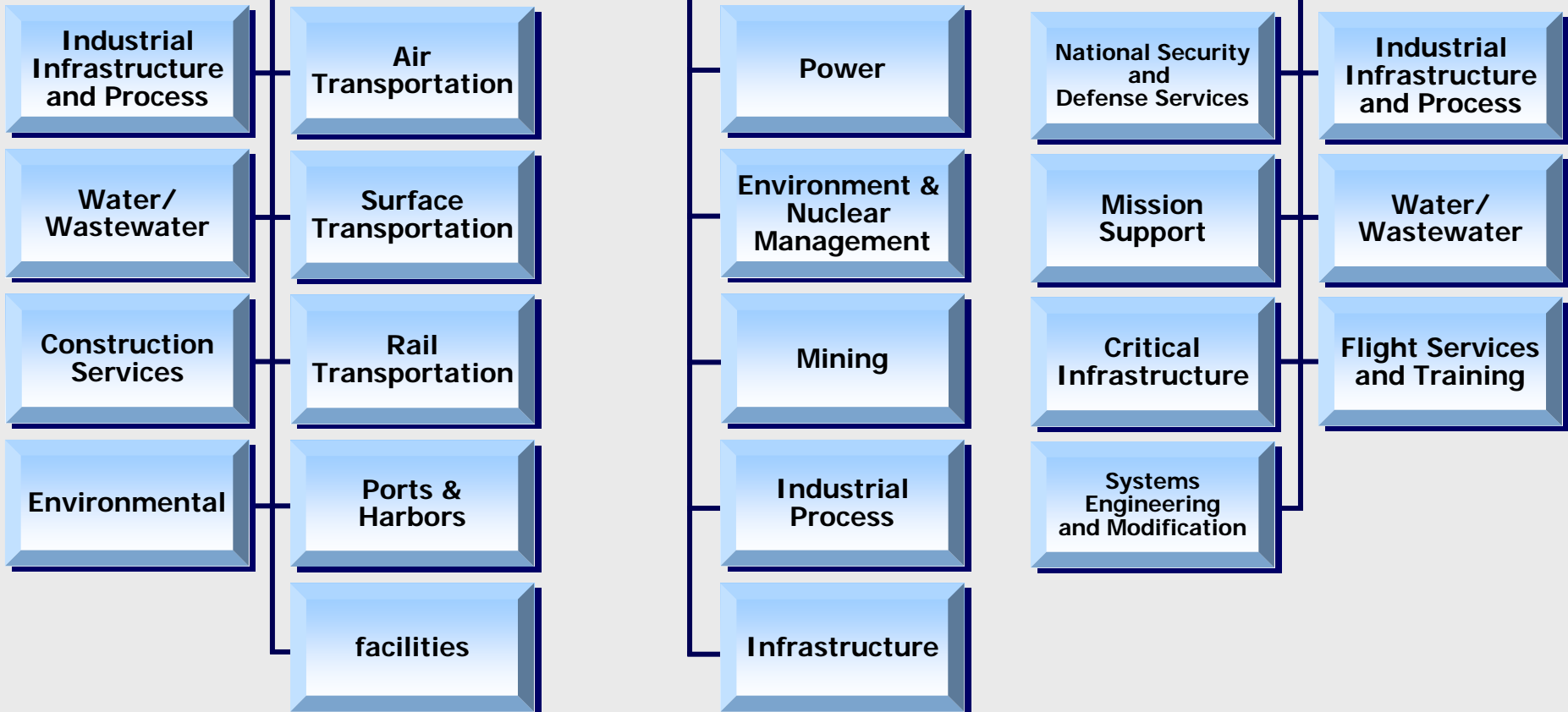
Organization

URS Corporate

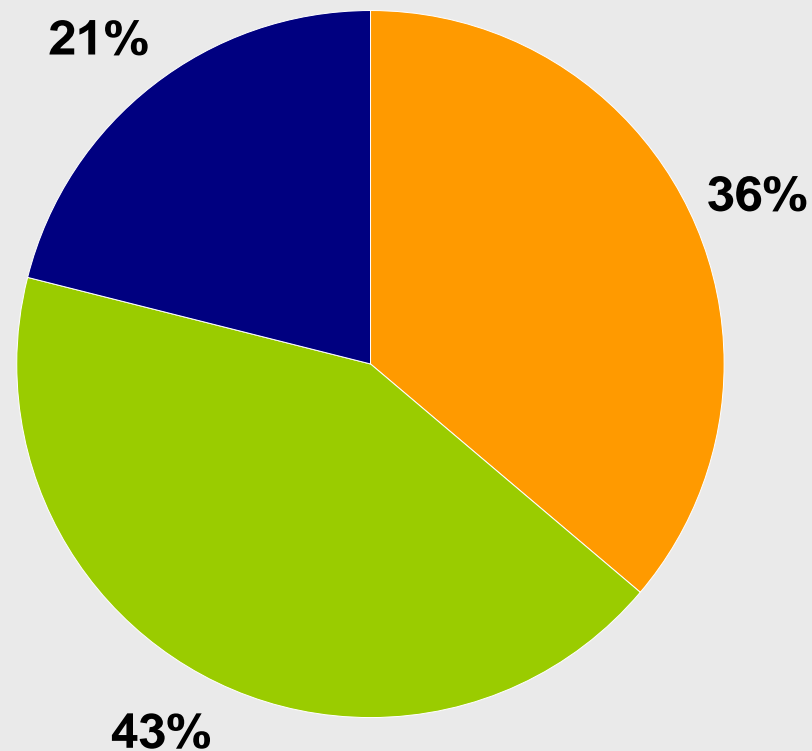
URS Division

Washington Division

EG&G Division



Business by Client Sector



- Private Sector
- Federal (DoD, DOE and other federal agencies)
- State and Local Government

Federal Small Business Programs

- Prescription: FAR Parts 19 & 26
 - Small Business Concerns
 - Small Disadvantaged Business Concerns*
 - Women-owned Small Business Concerns
 - HUBZone Small Business Concerns*
 - Veteran-owned Small Business Concerns
 - Service-disabled Veteran-owned Small Business Concerns
 - Alaska Native Corporations & Tribally-owned Concerns
- Central Contractor Registration (CCR)
- <http://www.ccr.gov>
- *Must be SBA Certified – No exceptions!

Unified Certification Programs - State & Local Government Small Business Programs

- Prescription: 49 CFR 26
- Unified Certification Program (UCP) administered by the Department of Transportation (DOT) Office of Small and Disadvantaged Business Utilization (OSDBU) for each state.
 - Federal Highway Administration (FHWA)
 - Federal Transit Administration (FTA)
 - Federal Aviation Administration (FAA)
- Programs focus narrowly on Disadvantaged Business Enterprises (DBE) and includes both MBE and WBEs.
- Unique Small Business Size Cap (\$20.4 million)
- Contract Goals are based on Total Contract Value

Private Sector Supplier Diversity Programs



Washington Division

- Prescription: Client Specific/Contract by Contract
- National Minority Supplier Development Council (NMSDC)
- Women’s Business Enterprise National Council (WBENC)
- U.S. Hispanic Chamber of Commerce (USHCC)
- Program participation is “voluntary” and goals are regional
 - Project location;
 - Regional demographics;
 - Comparative market and industry practices.

Registration & Prequalification

- Market Focus:
 - Federal – CCR
 - State and DOT – UCP
 - Private Sector – Regional and National Councils
- DUNS Number & Cage Code
- NAICS Codes
 - Average Annual Revenue
 - Average No. of Employees
- Safety Record
 - Experience Modification Rate (EMR)
 - OSHA Recordable Incident Rate
 - Days Away from Work (DAW) Rate
- Insurance
 - Comprehensive General Liability
 - Automobile Insurance
 - Worker's Comp/Employer's Liability
- Bonding Capacity

Websites

- URS Corporation
 - <http://www.urscorp.com/index.php>
- EG&G Division
 - http://www.urscorp.com/EGG_Division/index.php
- URS Division
 - http://www.urscorp.com/URS_Division/index.php
- Washington Division
 - <http://www.wgint.com/>